# **BADR BADRAOUI**



**Email** badraoui@email.sc.edu



Date Of Birth

04.04.1981



### PROFILE

Ph.D. candidate and graduate assistant with 3 years background in education as business administration lecturer. Professional with executive education and 15+ year work experience in tourism and hospitality within multi-cultural settings. Vast international experience in 6 countries and fluency in 4 languages as well as diverse management experience that includes directing up to 200 personnel.

# ACADEMIC WORK EXPERIENCE

#### **BUSINESS ADMINISTRATION LECTURER (FULL-TIME)**

University of Greenwich, Da Nang, Vietnam (08/2018 - 10/2021)

Teaching various subjects within the university's undergraduate and Top-Up business management programs.

- Helped students to work independently and to develop their critical and analytical skills
- Prepared courses, planned lectures and other sessions, prepared handouts and computer-aided visual presentations and recommended books to read or websites to visit
- Organized and supervised practical sessions, field trips, student projects and work placements
- Set and marked essays, projects and exams

#### ESL TEACHER (PART-TIME)

#### Various Private Schools and Language Centres, Da Nang, Vietnam (07/2018 - 10/2021)

- Prepared classroom and course materials
- Created individualized plans for students with special requirements
- Researched new teaching methods for teaching English as a second language
- Collaborated with educational staff to provide a positive learning experience to students

#### SCIENTIFIC RESEARCH ASSISTANT (PART-TIME)

#### Institute of Tourism and Mobility–Lucerne University of Applied Sciences and Arts, Switzerland (07/2016-6/2017)

Support to the head of tourism department in various scientific research projects of the university, in collaboration with different stakeholders in the tourism and hospitality industry.

- Hospitality and tourism research projects (tourists' satisfaction, needs, and motivations, etc.)
- Conducted analysis and research (primary/secondary)
- Assisted in writing reports and publications
- Supported in teaching activities and modules content optimization

# **BADR BADRAOUI**

# **NON-ACADEMIC WORK EXPERIENCE**

#### **CO-FOUNDER & COO (FULL-TIME)**

Carpe Diem Travel Ltd., Da Nang, Vietnam (06/2018 - 03/2020)

Setting up a tour agency in Central Vietnam specialised in luxury, responsible and halal travel.

- Provided general and specific advice about different travel destinations
- Drew up complicated travel itineraries and ensured that all the needs of the customers are met
- Contacted airlines, hotels, and ground transport companies to make suitable arrangements
- Created and put up displays at trade shows

#### HOTEL DIRECTOR (FULL-TIME)

#### Hotel Oscar 4\*, Rabat, Morocco (10/2017 - 04/2018)

*Temporary management*: Creating a new concept for the hotel and supervising the rebranding and repositioning process, as well as implementing new working procedures and new hotel standards.

- Feasibility analysis, brand identity and marketing strategy
- Recruited, trained and supervised staff
- Planned maintenance work, events and room bookings
- Ensured compliance with health and safety legislation and licensing

#### INTERN - SALES AND MARKETING (FULL-TIME)

RAK Free Trade Zone, UAE (02/2013 - 06/2013)

- Participation in meetings, fairs, and exhibitions
- Training in Marketing and sales techniques

#### INTERN - INTERNATIONAL BUSINESS (PART-TIME)

Frankfurt International Consulting, Germany (08/2012 - 02/2013)

- In charge of customer relationship to investors from MENA region
- Allrounder in a private equity project within the German Stock Exchange

#### CROUPIER & DUTY MANAGER (FULL-TIME)

#### Various Hotel-Casinos in Switzerland and Germany / 01.2004 - 09.2009

- Carried out supervisory responsibilities with assigned staff to retain and motivate a professional workforce
- Responsible for game protection of assigned tables to protect the assets of the Casino
- Responded to guest concerns to maintain a high level of guest satisfaction
- Planned and coordinated special events designed for bringing back guests
- Coordinated with departments to ensure authentic customer experience and operational efficiency
- Ensured that gaming department goals are met and adhering to approved budgets

# **BADR BADRAOUI**

### EDUCATION

PH.D. IN HOSPITALITY MANAGEMENT

University of South Carolina / Columbia / USA / 2022 - 2026 (expected)

M.Sc. BUSINESS ADMINISTRATION-MAJOR TOURISM

Lucerne University / Lucerne / Switzerland / 2015 - 2017

#### **B.SC. BUSINESS ADMINISTRATION-INTERNATIONAL BUSINESS**

Pforzheim University / Pforzheim / Germany / 2011 - 2015

#### DOUBLE DEGREE PROGRAM-INTERNATIONAL BUSINESS

Gadjah Mada University / Yogyakarta / Indonesia / 2013 - 2014

### REFERENCES

DR. NGHIEM DUY NGUYEN

Director of Da Nang Campus University of Greenwich +84 989 296 534 nghiemnd@fe.edu.vn NGUYEN MINH HAI Academic Head of Business Management Program University of Greenwich +84 979 555 186 hainm24@fe.edu.vn

PROF. DR. JULIANNA PRISKIN

Head of Major Tourism and Mobility

Lucerne University of Applied Sciences and Arts

julianna.priskin@hslu.ch

## LANAGUAGES

# IT SKILLS

- English
- German
- French
- Arabic
- Bahasa Indonesia
- Vietnamese

## IBM SPSS

Microsoft Office

- Adobe Illustrator
- Adobe In Design
- Adobe After Effects



## CERTIFICATES

**Business Ethics** RTWE Academy Karlsruhe, Germany

#### ESL Teacher

MyTEFL Certificate 120 Hours Vancouver, Canada

#### **Best Lecturer Award** University of Greenwich Summer Semester 2021

# SUBJECTS TAUGHT

Business and Business Environment Managing a Successful Business Project Entrepreneurship and Small Business Management Understanding and Leading Change Global Business Environment Business Strategy Communication Skills